

# FISCAL YEAR 2017 ANNUAL REPORT



Fight with Facts. Stand with Science. Your Support Matters.





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# PennFuture Board of Directors for Fiscal Year 2017

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#### **About PennFuture**

PennFuture is leading the transition to a clean energy economy in Pennsylvania, fighting big polluters with legal muscle, enforcing environmental laws, and supporting legislative policy that protects public health. PennFuture is engaging and educating citizens about the realities of climate change, and giving them the tools needed to influence lawmakers on the issues.

#### **About this Annual Report**

PennFuture's Fiscal Year 2017 Annual Report is a summary of *financial* and *donor* information for the period of July 1, 2016 and June 30, 2017. For more information about current and past program activities please visit our website at **pennfuture.org**. Previous annual reports are available at **www.pennfuture.org/financial-information**.

#### MESSAGE FROM THE PRESIDENT AND CEO



On the eve on PennFuture's 20th anniversary, I'm looking back over our organization's accomplishments and challenges. As PennFuture's sixth president and CEO, it's important for me to reach back and understand which threads of PennFuture's short history I need to pull forward as I lead the organization into our future. The times we live in are so different than the late 1990's, when PennFuture was born.

PennFuture's approach has shifted to rise to the new challenges impacting the Commonwealth. We are working with urgency, especially as we step up to defend past accomplishments in passing era-defining legislation in conservation, clean energy, and air and water quality. We are working creatively to take advantage of those rare situations to proactively advance our agenda. Being open to opportunity led us to recent policy victories closing Pennsylvania's solar borders, and passing legislation that makes it easier for municipalities and commercial interests to operate with more energy efficiency.

Our signature strategy utilizing legal tools remains a constant. This has most recently resulted in PennFuture's victory in the Pennsylvania Supreme Court with a ruling affirming that families have rights to be protected from energy development impacts. With this ruling, we prevailed over failed industry arguments that gas development is benign and its impacts equivalent to a utility like a water works or telecommunications infrastructure.

In the late 1990's, my career was focused hard on land protection, watershed restoration, and conservation science. I was living in Pittsburgh after a 13 year stint with a large national wildlife conservation organization. After working in 24 different states and territories, I was finally back in my home state, doing my life's work, in the place I cherished most—Pennsylvania. Back then, PennFuture was an upstart organization, working a brilliant set of strategies that included transforming energy policy and consumer choice, litigating bad actors in coal and other industries, forming partnerships with renewable energy innovators, and often looking at solutions through the lens of economic gain.

So much has happened in our state, in our country, and in our world in the three decades since I transitioned from a lover of nature and the outdoors, to being a volunteer activist, then professional environmentalist and conservationist. It all led me to my role today, leading this outstanding statewide advocacy organization fighting for the rights of our state's citizens to a healthy and protected environment: PennFuture.

Which threads from the early days of my personal story—when I fought hard to stop the state's plans to flood the valley of the Nescopeck Creek in Luzerne County—must I bring to the leadership of PennFuture? How must my leadership evolve to the unique and dangerous circumstances of today? What do you—our investors, supporters, partners in activism—expect from our staff, our board, and from me?

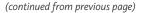
As your new president, I offer to:

- Be visionary while providing an audacious but realistic pathway to a more sustainable future;
- Be tenacious, speaking truth to power but always leaving the door open to dialogue;
- Be solutions oriented:
- Be on the lookout for other leaders, especially elected officials, or those who aspire to elected office, who PennFuture can work with, elevate and protect as trusted and valued partners with whom we can share the vision of a better Pennsylvania;
- Fight hard to level the playing field between fossil fuels and renewables, transitioning investments, incentives, and misguided enthusiasm for claimed economic development built around fossil fuels to economic prosperity built around clean, renewable energy;
- Be attentive to the environmental problems of our mid-sized towns and communities;
- Work with our board to steward finances and grow unrestricted revenue in order to create more
  flexibility for our staff to adapt strategies and tactics, and exploit new opportunities, without being
  constrained by restricted resources;
- Give our staff opportunities to lead and develop professionally, and make significant contributions to PennFuture; and to make PennFuture a great place to work.

(continued on next page)



AFTER WORKING
IN 24 DIFFERENT
STATES AND
TERRITORIES, I
WAS FINALLY BACK
IN MY HOME STATE,
DOING MY LIFE'S
WORK, IN THE PLACE
I CHERISHED MOST—
PENNSYLVANIA.





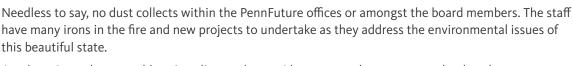
This is what leadership must be at this time. This annual report is an opportunity for you, our steadfast donors and new investors, to square your support for PennFuture with our accomplishments. Together, we are doing important work and accomplishing much, offensively and defensively. We thank all of our donors. Your financial support is a source of encouragement and motivation to all of us here at PennFuture, as we work hard every day on behalf of our state, its citizens and our air, water, land and climate.

I know there is more to think and talk about. Understanding your expectations for our organization is critical, so in closing, I'll say I would be pleased to hear from you at any time.

# **Jacquelyn Bonomo**

President and CEO bonomo@pennfuture.org 412-398-9182

#### MESSAGE FROM THE CHAIRPERSON OF THE BOARD



As a longtime advocate addressing climate change, I have to say that 2017 proved to be a banner year despite the gutting of environmental protections on the federal level:

#### Vice President Al Gore's Climate Reality Project

In October, 20 members of PennFuture's staff, board and President's Leadership Council attended the Climate Reality Project Training and are now members of the Climate Reality Leadership Corps. Besides the obvious heightened awareness and inspiration, the training undoubtedly brought everyone to a new level of immediacy in addressing climate change.

#### **Clean Energy Communities Program**

When President Donald Trump pulled out of the Paris Agreement, 11 mayors throughout PA signed on to the "We Are Still In" movement to uphold the agreement and were vocal in their desire to address climate change.

Since PennFuture already had a pilot program developing in Pittsburgh to address that community's energy issues, the board felt that this program could be introduced in other PA communities to address climate change. The Clean Energy Communities program took form. The goal: to lower Pennsylvania's carbon foot-print one community at a time.

#### **Coming Full Circle**

The Clean Energy Communities program was introduced to Al Gore at the Climate Reality conference in October and he accepted our invitation to help announce its launch.

Now, the work begins. I have no doubt that PennFuture will be successful in addressing climate change. This is a group of smart, concerned, inspired staff and board members.

All we need is you—in any way you can lend your support.

Onward—for the future.

#### **Char Magaro**

Chairperson PennFuture







The PennFuture team connecting with leaders in Washington, D.C.



PennFuture Board Chair Char Magaro and PennFuture President and CEO Jacquelyn Bonomo at the Climate March in Washington, D.C.



PennFuture President Emeritus Larry J. Schweiger, PennFuture Board Member Diana Dakey and her husband, Alan Dakey, Dawn Gorsline, and Michele Batkowski stand outside of the Pennsylvania State Supreme Court on March 8, 2017.



 $PennFuture\ recognizes\ outstanding\ women\ fighting\ for\ our\ environment\ at\ its\ Annual\ Celebrating\ Women\ in\ Conservation\ event.$ 



The first Clean Energy Pittsburgh workshop took place in 2017, including local leaders in sustainability.







Left 3 photos: PennFuture's Pittsburgh Solar Tour connects residents to homeowners who have made the switch. In 2017, Tesla was a stop along the way.





PennFuture's Toxic Neighbor campaign engaged new clean air activists in the Pittsburgh region and beyond, empowering people to hold elected officials and business leaders accountable for supporting polluting industries.



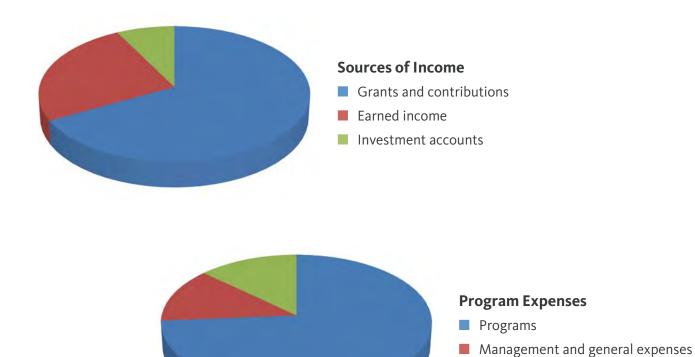
### FISCAL YEAR 2017 FINANCIAL SUMMARY

**PennFuture** is committed to charitable transparency. This is a summary from the Independent Auditor's Report for the Fiscal Years ending June 30, 2017 and 2016. Complete audited financial statements for these years, and 990's, are available upon request or by visiting **www.pennfuture.org/financial-information**. PennFuture participates in **GuideStar**, the premier source for advancing transparency in philanthropy. Financial information is also available at guidestar.org.

Revenues	Category	Notes	Classification	Sources of Income
\$1,741,330	Grants and contributions	includes memberships and non-cash	Philanthropic support	67.1%
\$655,198	Earned income	includes gross rents, legal fees	Earned income	25.2%
\$198,539	Investment accounts	investment income	Investment income	7.7%
\$O	Other	includes sales of assets and other	Other	0%

TOTAL \$2,595,067

Expenses	Category	Notes	Classification	Program Expenses
\$2,460,772	Programs	all programmatic dollars attributed	Program	76.1%
\$435,068	Management and general expeneses	all management and general attributed	Operations	13.4%
\$335,051	Fundraising	all fundraising attributed	Fundraising	10.5%
TOTAL \$3,230,891				



Fundraising

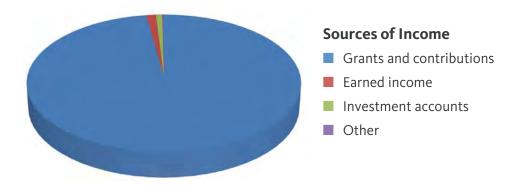


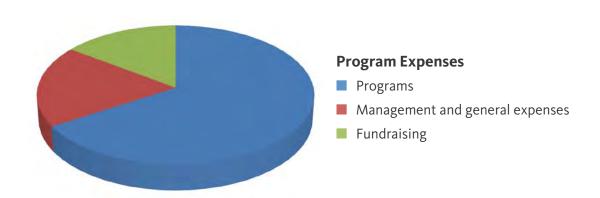


Revenues	Category	Notes	Classification	Sources of Income
\$3,720,370	Grants and contributions	includes memberships and non-cash	Philanthropic support	99.6%
\$48,128	Earned income	includes gross rents, legal fees	Earned income	1%
(\$30,242)	Investment accounts	investment income	Investment income	-2.3%
\$8,536	Other	includes sales of assets and other	Other	1.7%

TOTAL \$3,746,792

Expenses	Category	Notes	Classification	Program Expenses
\$1,749,929	Programs	all programmatic dollars attributed	Program	66.3%
\$504,282	Management and general expeneses	all management and general attributed	Operations	18.7%
\$394,991	Fundraising	all fundraising attributed	Fundraising	15%
TOTAL \$2,649,202				







#### THANK YOU TO OUR DONORS

We extend our gratitude to each donor who made a gift to PennFuture during our last complete fiscal year, July 1, 2016-June 30, 2017. The individuals, organizations, and businesses listed here provide the philanthropic support that makes it possible for PennFuture to do our work. Each gift makes an impact.

# **Foundation Support**

Agua Fund of the Community Foundation of Collier County

The Campbell Foundation

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The Claneil Foundation

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