# CITIZENS FOR PENNSYLVANIA'S FUTURE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2011 AND 2010

# CITIZENS FOR PENNSYLVANIA'S FUTURE TABLE OF CONTENTS YEARS ENDED JUNE 30, 2011 AND 2010

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Citizens for Pennsylvania's Future Harrisburg, Pennsylvania

We have audited the accompanying statement of financial position of Citizens for Pennsylvania's Future (a nonprofit organization) as of June 30, 2011 and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Citizens for Pennsylvania's Future as of June 30, 2010, were audited by other auditors whose report dated October 20, 2010 expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens for Pennsylvania's Future as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Clifton Sugar Albert
Clifton Larson Allen LLP

Plymouth Meeting, Pennsylvania December 30, 2011

# CITIZENS FOR PENNSYLVANIA'S FUTURE STATEMENTS OF FINANCIAL POSITION JUNE 30, 2011 AND 2010

	2011	2010
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$2,783,552	\$2,936,641
Grants Receivable	138,000	8,650
Other Current Assets	25,683	47,496
Total Current Assets	2,947,235	2,992,787
PROPERTY AND EQUIPMENT	572,553	590,261
OTHER ASSETS		
Investments	1,218,616	871,609
Security Deposits	8,447	8,447
Other Asset	36,688	28,416
Total Other Assets	1,263,751	908,472
Total Assets	\$4,783,539	\$4,491,520
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 402,217	\$ 283,462
Deferred Revenue	13,500	14,021
Total Current Liabilities	415,717	297,483
NET ASSETS		
Unrestricted		
Undesignated	1,363,376	1,481,736
Designated	1,886,748	1,514,106
Total Unrestricted Net Assets	3,250,124	2,995,842
Temporarily Restricted	1,117,698	1,045,681
Permanently Restricted	- 1.007.005	152,514
Total Net Assets	4,367,822	4,194,037
Total Liabilities and Net Assets	\$4,783,539	\$4,491,520

# CITIZENS FOR PENNSYLVANIA'S FUTURE STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2011 AND 2010

		20	2011			20	2010	
	1000	Temporarily	Permanently	- t-	70 (12 12 12 12 12 12 12 12 12 12 12 12 12 1	Temporarily	Permanently	_0,0_L
PUBLIC SUPPORT AND REVENUE	Unrestricted	Kestricted	Restricted	1 Otal	OUILESILICIED	Resilicied	Resilicied	
Grants and Contributions	\$1,039,980	\$1,787,919	ι <del>(</del>	\$2,827,899	\$ 650,960	\$2,428,229	\$ 11,170	\$3,090,359
Technical Assistance	14,559		1	14,559	338,335		,	338,335
Meeting Income	37,624	1	•	37,624	26,479	t	•	26,479
Membership Fee	32,484	•	1	32,484	22,679	•	•	22,679
Rental Income	11,303	ı	•	11,303	27,378	•	1	27,378
Fund Raising		1	ı	1	99,250	ı	r	99,250
Investment and Other Income	279,861	1	•	279,861	90,672		r	90,672
	1,415,811	1,787,919	1	3,203,730	1,255,753	2,428,229	11,170	3,695,152
Net Assets Released from Restrictions	1,715,902	(1,715,902)	1	ı	2,109,606	(2,109,606)	ı	ı
Reclassification of Net Assets	152,514	1	(152,514)		1	ı	'	1
Total Public Support and Revenue	3,284,227	72,017	(152,514)	3,203,730	3,365,359	318,623	11,170	3,695,152
EXPENSES Program Services	2,341,161	1		2,341,161	2,459,993	ı	ı	2,459,993
Support Services Management and General	260,982	ı	1	260,982	240,970	1	•	240,970
Lobbying	242,395	1	•	242,395	94,716	ı	1	94,716
Fundraising	185,407	ŧ	ı	185,407	184,119	ı	1	184,119
Total Support Services	688,784		l	688,784	519,805	1	1	519,805
Total Expenses	3,029,945	1	1	3,029,945	2,979,798			2,979,798
Change in Net Assets	254,282	72,017	(152,514)	173,785	385,561	318,623	11,170	715,354
Net Assets - Beginning of Year	2,995,842	1,045,681	152,514	4,194,037	2,610,281	727,058	141,344	3,478,683
NET ASSETS - END OF YEAR	\$3,250,124	\$1,117,698	€	\$4,367,822	\$ 2,995,842	\$1,045,681	\$ 152,514	\$4,194,037

# CITIZENS FOR PENNSYLVANIA'S FUTURE STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2011 AND 2010

			Total	\$ 1,525,977	228,235	1,754,212	43,833	8,441	443,627	17,298	38,711	6,876	34,751	88,000	9,934	55,138	1,583	19,068	63,155	49,502	77,094	18,813	15,220	34,914	192,539	7,089	\$ 2,979,798
		Fund	Raising	\$ 73,981	14,872	88,853	18,678	1,688	4,604	i	3,226	274	į.	11,390		4,595	16	4,292	9,704	ı	4,064		2,014	278	30,443		\$ 184,119
. 2010			Lobbying	\$ 33,140	7,419	40,559	8,348	•	29,960	•	1,609	1	ſ	1,350	1	2,292	•	19	1,174	1	2,027	1	498	278	6,602	•	\$ 94,716
	Management	and	General	\$ 130,440	25,282	155,722	657	5,065	12,290	2,552	5,484	1	1	3,797	9,934	7,811	237	1,548	2,249	18,009	6,908	1	1,992	1,390	5,325	ı	\$ 240,970
		Program	Services	\$ 1,288,416	180,662	1,469,078	16,150	1,688	396,773	14,746	28,392	6,602	34,751	71,463	ı	40,440	1,330	13,209	50,028	31,493	64,095	18,813	10,716	32,968	150,169	7,089	\$ 2,459,993
			Total	\$ 1,432,322	383,235	1,815,557	29,125	2,816	467,275	10,088	33,859	5,399	32,343	85,455	9,627	20,987	2,744	4,670	47,443	51,914	100,048	14,794	24,344	40,333	198,639		\$ 3,029,945
		Fund	Raising	\$ 87,607	23,440	111,047	12,133	563	4,000	•	2,820	225	1	12,818	ı	4,589	27	1,051	6,993	1	9,580	•	730	1,612	14,219	ı	\$ 185,407
2011			Lobbying	\$ 59,209	15,842	75,051	14,563	ı	37,197	•	1,449	ı	1,384	42,728		2,182	1	5	24,722	ı	3,607	633	1,042	20,167	17,665	1	\$ 242,395
	Management	and	General	\$ 121,747	32,575	154,322	437	1,690	25,010	1,513	4,740	,	3,234	4,273	9,627	4,334	41	379	1,661	31,493	7,624	1	1,217	3,428	5,959	1	\$ 260,982
		Program	Services	\$ 1,163,759	311,378	1,475,137	1,992	563	401,068	8,575	24,850	5,174	27,725	25,636		39,882	2,676	3,235	11,067	20,421	79,237	14,161	21,355	15,126	160,796	2,485	\$ 2,341,161
				Payroll	Payroll Taxes and other Fringe Benefits	Total Personnel Expenses	Advertising	Bank Charges	Consultants and Contract Labor	Conferences and Meetings	Depreciation	Dues, Subscriptions, and Membership Fees	Insurance	Internet Expenses	Investment Expenses	Occupancy Costs	Office Equipment Leases and Maintenance	Postage	Printing and Publications	Professional Fees	Rent	Research and Other	Supplies	Telephone	Travel and Entertainment	Video Project	Total Expenses

# CITIZENS FOR PENNSYLVANIA'S FUTURE STATEMENTS OF CASH FLOWS JUNE 30, 2011 AND 2010

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets:	\$ 173,785	\$ 715,354
Adjustments to Reconcile Change in Net Assets		
to Net Cash Provided (Used) by Operating Activities		
Depreciation	33,859	38,711
Realized Gain on Sale of Investments	(111,661)	(6,349)
Unrealized Gain on Investments	(109,963)	(59,679)
Equity (Income) Loss from Investment	(8,272)	1,353
Non-Cash Contributions	(9,258)	-
(Increase) Decrease in Assets:		
Accounts Receivables	(129,350)	4,850
Other Current Assets	21,813	502
Increase (Decrease) in Liabilities:		
Accounts Payable and Accrued Expenses	118,755	41,169
Deferred Revenue	(521)	2,211
Net Cash Provided (Used) by Operating Activities	(20,813)	738,122
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from Sales of Investments	1,035,623	89,795
Purchase of Investments	(1,151,749)	(138,319)
Acquisition of Property and Equipment	(16,150)	(21,094)
Security Deposits	<u> </u>	(4,062)
Net Cash Used by Investing Activities	(132,276)	(73,680)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(153,089)	664,442
Cash and Cash Equivalents - Beginning of Year	2,936,641	2,272,199
CASH AND CASH EQUIVALENTS - END OF YEAR	\$2,783,552	\$ 2,936,641

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Activities**

Citizens for Pennsylvania's Future, (PennFuture) is a non-profit organization that engages in multi-faceted activities designed to help Pennsylvanians protect their natural resources while preserving their economic security. PennFuture advances its mission by providing citizens, organizations and members with education, technical assistance and legal representation. PennFuture is committed to furnish leadership, information and technical assistance to enable government, businesses, nonprofit organizations, community groups, and individuals to develop an environmentally sensitive and prosperous economy. PennFuture's revenue comes primarily from contributions and grants, investment income, and memberships.

#### **Financial Statement Presentation**

The financial position and activities of PennFuture are included in three separate categories of net assets. Unrestricted net assets are net assets not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors. Temporarily restricted net assets are those whose use has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained in perpetuity.

Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed), are reported as net assets released from restrictions. Temporarily restricted revenues received and released in the same year are reported as increases in unrestricted net assets.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

For the purposes of the statement of cash flows, PennFuture considers all highly liquid dept instruments purchased with a maturity of three months or less to be cash equivalents.

#### **Grants Receivable**

PennFuture provides for uncollectible grants using the allowance method, which is based on management's judgment concerning historical collectability and analysis of individual grants. Past due grants are individually analyzed for collectability and written off when all efforts at collection have been exhausted. As of June 30, 2011 and 2010 there was no allowance for uncollectible grant receivables.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Investments

Investments are stated at fair value. Short term investments in money market funds and limited partnerships are valued at cost which approximates fair value, and mutual funds are valued at their net asset value at year end.

Investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities could occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

# **Property and Equipment and Depreciation**

Property and equipment is stated at cost. Depreciation is computed on the straight-line method over the estimated useful lives of the assets ranging from five to forty years. PennFuture capitalizes all assets in excess of \$1,000 with a useful life extending beyond one year.

#### **Grants and Contributions**

Grant revenue is recognized based on the terms of the grant agreement. Grant agreements containing performance or reporting requirements are recognized as those requirements are fulfilled. Grant agreements which do not include the aforementioned requirements are treated as contributions.

Contributions, including unconditional promises to give, are recognized as revenue in the period received. All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending upon the nature of the restrictions. When a restriction expires, (i.e. the donor-stipulated purposes has been fulfilled and/or the stipulated time period has elapsed) temporarily restricted net assets are reported as net assets released from restrictions.

#### **Functional Expenses**

Expenses are allocated to the various programs based upon direct charges for those items specifically identified with the respective programs. Other charges are allocated in accordance with an internally developed cost allocation plan.

The cost of operating the various programs and other activities has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Income Taxes**

PennFuture qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and therefore, has no provision for federal or state income taxes. PennFuture follows the income tax standard for uncertain tax positions. The application of this standard has no impact on PennFuture's financial statements. PennFuture's

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Income Taxes (Continued)**

informational tax returns are subject to review and examination by federal, state, and local authorities. PennFuture is not aware of any activities that would jeopardize its tax-exempt status. The tax returns for the fiscal years 2008 to 2010 are open to examination by federal and state authorities.

#### Fair Value Measurements

PennFuture has categorized its financial instruments based on the priority of the inputs to the valuation technique into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value of the instrument.

Financial assets recorded on the statement of financial position are categorized based on the inputs to the valuation techniques as follows:

#### Level 1

Financial assets whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that PennFuture has the ability to access (examples include active exchange-traded equity securities, listed derivatives, and most U.S. Government and agency securities).

#### Level 2

Financial assets whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following quoted prices for similar assets or liabilities in active markets (examples include money market funds and certificates of deposit) and quoted prices for identical or similar assets or liabilities in non-active markets (examples include corporate and municipal bonds, which trade infrequently).

#### Level 3

Level 3 financial assets are those whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset (examples include certain private equity investments, long-term promises to give and split-interest agreements).

The following table presents PennFuture's fair value for those assets measured at fair value on a recurring basis as of June 30, 2011 and 2010:

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Fair Value Measurements (Continued)

		2011						
	Total	Level 1	Level 2	Level 3				
Marketable Securities	\$ 1,218,616	\$1,218,616	\$ -	\$ -				
Money Market Funds	98,016		98,016					
	\$ 1,316,632	\$1,218,616	\$ 98,016	\$ -				
		20	10					
	Total	Level 1	Level 2	Level 3				
Marketable Securities	\$ 872,733	\$ 872,733	\$ -	\$ -				
Money Market Funds	205,871	<u></u>	205,871					
	\$ 1,078,604	\$ 872,733	\$ 205,871	\$ -				

#### Reclassifications

Certain items in the fiscal year 2010 financial statements have been reclassified to conform to the presentation of fiscal year 2011. These reclassifications have no impact on previously reported change in net assets.

#### **Subsequent Events**

In preparing these financial statements, PennFuture has evaluated events and transactions for potential recognition or disclosure through December 30, 2011, the date the financial statements were available to be issued.

#### NOTE 2 CREDIT RISK ARISING FROM CASH DEPOSITS

Cash and cash equivalents potentially subject PennFuture to a concentration credit risk. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to certain limits. At times, cash in bank deposit accounts may exceed FDIC insurable limits.

#### NOTE 3 INVESTMENTS

PennFuture carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities. Short-term highly liquid investments are treated as cash equivalents rather than investments and are not included in marketable securities.

The market values and original cost of marketable securities available for sale are as follows:

# NOTE 3 INVESTMENTS (CONTINUED)

		June	30,	
	20	11	20	10
	Market		Market	
	Value	Cost	Value	Cost
Bonds	\$ 245,699	\$ 236,675	\$ 32,262	\$ 27,837
Common Stocks and Mutual Funds	972,917	929,770	839,347	902,098
Total Investments	1,218,616	1,166,445	871,609	929,935
Money Market Funds	98,016	95,485	205,871	205,871
Total Investments and Money Market Accounts	\$ 1,316,632	\$1,261,930	\$1,077,480	\$1,135,806

Marketable securities and cash equivalents restricted for board designated endowments at June 30, 2011 and 2010 were \$1,314,195 and \$1,076,389, respectively.

Investment income and other income consisted of:

	Years Ending June 30,				
		2011		2010	
Dividends and Interest	\$	33,335	\$	28,061	
Realized Gain on Sale of					
Investments		111,661		6,349	
Unrealized Gain on Investments		109,963		59,668	
Other		16,630		(2,053)	
Equity Gain (Loss) from Other Asset		8,272		(1,353)	
Total Investment and Other Income	\$	279,861	\$	90,672	

### NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	2011	2010
Land	\$ 70,000	\$ 70,000
Buildings and Improvements	614,587	614,587
Furniture and Fixtures	140,029	130,934
Computer Equipment	120,661	113,606
Automobile	21,401	21,401
Telephone System	28,410	28,410
Total	995,088	978,938
Less: Accumulated Depreciation	422,535	388,676
Total Property and Equipment	\$ 572,553	\$ 590,262

Depreciation expense for the years ended June 30, 2011 and 2010 was \$33,859 and \$38,711, respectively.

#### NOTE 5 OTHER ASSET

PennFuture has a 39.8625% equity interest in PaceControls, LLC. The investment in PaceControls, LLC is accounted for under the equity method of accounting. The activity for the years ended June 30 is as follows:

	2011	2010
Beginning Balance	\$ 28,416	\$ 29,769
Change in Fair Value	8,272	(1,353)
Ending Balance	\$ 36,688	\$ 28,416

#### NOTE 6 DEFERRED REVENUE

PennFuture receives membership revenue from various sources that are not deemed to be contributions. Members receive the organizations e-publications, action alerts and invitations to events, as well as the annual report and newsletter. The membership revenue received for future periods has been recorded as deferred revenue.

#### NOTE 7 TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

	,000
	,000
	_
Choose Clean Water Coalition 39,949	
Clean Energy Education Plan - 120	327
Clean Up Chesapeake Bay 102,307 100	000
Clean Water Laws Enforcement 156,959 238	150
Comprehensive Solar Energy Policy 69,900	-
Concerning Marcellus Drilling 14,423	-
Energy Center 64,675 7	500
Energy Foundation - Power 26,445	-
Energy Related Economic and Workforce Development 20,000	-
Environmental Policy Education for Youth 5,281	-
Federal Energy Standards - 83	333
Federal Policy on Climate and Energy - 12	,500
Federal Protections for the Waters of the Chesapeake Bay Watershed - 22	500
First Energy Allegheny Energy Merger Case - 17	917
General Operating Support - 325	,000
Global Warming Education - 41	667
Growing the Clean Energy Industry in Southeastern Pennsylvania and West Virginia 6,310 37	,250
Investigation of Marcellus Gas Drilling Permitting 10,600	-
Low Carbon Fuel Standard Project - 33	,333
Municipal Energy Policy Education 21,885	-
Northeast Pennsylvania Clean Energy Standard 27,459	-
Other 18,715	-
Pennsylvania CAMO Coalition Outreach 5,000	-
Protecting Southwest Pennsylvania's Watersheds and State Forests 74,000	-
Protection for Upper Susquehanna Watershed 38,148	-
Provide Education on Energy Policy to Decision-Makers - 2	,205
Regional Prosperity in the Greater Philadelphia Area 399,566	
Total Temporarily Restricted Net Assets \$1,117,698 \$1,045	,682

During the years ended June 30, 2011 and 2010, temporarily restricted net assets of \$1,715,902 and \$2,109,606, respectively, were released by incurring expenses pursuant to donor stipulations.

#### NOTE 8 COMMITMENTS

PennFuture leases its Philadelphia, Pittsburgh, and Wilkes-Barre facilities under non-cancelable operating leases which expire through 2012 to 2016.

The minimum annual rentals as of June 30, 2011 are as follows:

Year Ending June 30,	Amount
2012	\$ 86,237
2013	77,490
2014	54,399
2015	55,256
2016	42,252
Total	\$ 315,634

Total rent expense exclusive of operating costs of facilities and office equipment was approximately \$102,792 and \$78,677 for the years ended June 30, 2011 and 2010, respectively.

#### NOTE 9 ECONOMIC DEPENDENCY

PennFuture is dependent upon grants from various foundations to fund program expenses. For the years ended June 30, 2011 and 2010, PennFuture received 68% and 70%, respectively, from three granting agencies. Discontinuation of, or reductions of such grants would force the curtailment of many program services.

#### NOTE 10 ROYALTY INCOME

PennFuture is the beneficiary of a sublicense donated to it in 2004 by two individuals. Under the terms of the sublicense, PennFuture is entitled to receive royalties from the licensee, PaceControls, LLC for the life of the underlying licensed patents. The sublicense provides for PennFuture to remit 50% of all royalty payment received to the individuals who donated the sublicense to PennFuture.

Included in investment and other income are net royalties of \$16,630 and \$21,518 for the years ended June 30, 2011 and 2010, respectively.

#### NOTE 11 SUBSEQUENT EVENT

PennFuture repaid a \$138,250 grant from the Pennsylvania Department of Community and Economic Development in October 2011. The funds were to be expended on the Community Conservation and Employment Program and were for the grant period July 1, 2008 through June 30, 2011. The amount repaid to the Pennsylvania Department of Community and Economic Development (including interest) totaled \$141,028. This amount has been accrued as of June 30, 2011 and is included as an offset to grants and contributions revenue in the statement of activities.